



RALLIS INDIA LIMITED

V Shankar
Managing Director & CEO

RALLIS INDIA LIMITED							
A TATA Enterprise							
Registered Office: 156/157, Nariman Bhawan, 15th Floor, 227 Nariman Point, Mumbai - 400 021.							
PART I							
STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED 31 DECEMBER 2012							
Particulars	3 months ended 31 Dec 2012	Preceding 3 months ended 30 Sept 2012	Corresponding 3 months ended 31 Dec 2011 in the previous year	9 months ended 31 Dec 2012	Corresponding 9 months ended 31 Dec 2011 in the previous year	Year ended 31 March 2012	₹ lacs
(Refer Notes Below)	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited	
1 Income from operations							
a) Net sales/income from operations(Net of excise duty)	32,041	46,120	30,276	1,04,707	96,432	1,15,613	
b) Other operating income	261	455	698	1,145	1,750	2,512	
Total income from operations (net)	32,302	46,575	30,974	1,05,852	98,182	1,18,125	
2 Expenses							
a) Cost of materials consumed	17,892	21,502	17,153	56,525	51,161	62,063	
b) Purchases of stock-in-trade	2,359	3,865	528	10,961	8,323	9,213	
c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	73	4,516	666	(1,013)	(728)	(383)	
d) Employee benefits expense	2,010	1,745	2,081	5,880	6,046	7,811	
e) Depreciation and amortisation expense	733	709	687	2,123	1,891	2,711	
f) Other expenses	5,144	4,957	4,841	15,880	14,007	18,729	
Total expenses	28,211	37,294	25,956	90,356	80,700	1,00,144	
3 Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	4,091	9,281	5,018	15,496	17,482	17,981	
4 a. Other Income	143	169	148	1,247	476	750	
4 b. Exchange Gain / (Loss)	(267)	242	(769)	(526)	(1,401)	(966)	
5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4a+4b)	3,967	9,692	4,397	16,217	16,557	17,765	
6 Finance costs	282	391	290	1,067	878	1,037	
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	3,685	9,301	4,107	15,150	15,679	16,728	
8 Exceptional Items - Cessation Cost	-	-	2,424	-	2,424	1,719	
9 Profit / (Loss) from ordinary activities before tax (7 - 8)	3,685	9,301	1,683	15,150	13,255	15,009	
10 Tax expense	1,209	2,734	570	4,563	4,298	4,870	
11 Net Profit / (Loss) for the period (9 - 10)	2,476	6,567	1,113	10,587	8,957	10,139	
12 Paid-up equity share capital (Face value ₹ 1 per share)	1,945	1,945	1,945	1,945	1,945	1,945	
13 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-	-	-	53,421	
14 Earnings per Share (EPS) (of ₹ 1 each)(not annualised):							
a) Basic	1.27	3.38	0.57	5.44	4.61	5.21	
b) Diluted	1.27	3.38	0.57	5.44	4.61	5.21	



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PART II

Select Information for the Quarter and Nine months ended 31 December 2012

	Particulars	3 months ended 31 Dec 2012	Preceding 3 months ended 30 Sept 2012	Corresponding 3 months ended 31 Dec 2011 in the previous year	9 months ended 31 Dec 2012	Corresponding 9 months ended 31 Dec 2011 in the previous year	Year ended 31 March 2012
A	PARTICULARS OF SHAREHOLDING						
1	Public Shareholding						
	- Number of Shares	9,70,52,280	9,70,52,280	9,52,11,383	9,70,52,280	9,52,11,383	9,51,61,651
	- Percentage of shareholding	49.91%	49.91%	48.96%	49.91%	48.96%	48.93%
2	Promoters and Promoter Group Shareholding						
a)	Pledged/Encumbered						
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA	NA	NA
	- Percentage of shares (as a% of the total share capital of the company)	NA	NA	NA	NA	NA	NA
b)	Non-encumbered						
	- Number of shares	9,74,16,610	9,74,16,610	9,92,57,507	9,74,16,610	9,92,57,507	9,93,07,239
	- Percentage of shares (as a% of the total shareholding of promoter and promoter group)	100%	100%	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	50.09%	50.09%	51.04%	50.09%	51.04%	51.07%
	Particulars	3 months ended 31 Dec 2012					
B	INVESTOR COMPLAINTS						
	Pending at the beginning of the quarter	-					
	Received during the quarter	2					
	Disposed of during the quarter	1					
	Remaining unresolved at the end of the quarter	1					

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Notes :

- 1 The above results were reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 23 January 2013, and the statutory auditors of the Company have conducted a "Limited Review" of the above unaudited financial results.
- 2 The Company's business is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 3 The Company has one reportable business segment viz. "Agri-Inputs".
- 4 Pursuant to Share Purchase Agreement dated 9 December, 2010 the Company has acquired additional stake of equity shares in Metahelix Life Sciences Limited (Metahelix) during the quarter ended 31 December 2012, consequently the shareholding of the Company in Metahelix has increased from 75.64% to 77.02% as at 31 December 2012.
- 5 During the quarter ended 31 December, 2012, the Company has acquired/subscribed to shares comprising 22.81% of the equity shares of Zero Waste Agro Organics Private Limited (ZWAOPPL), which together with certain rights under the Shareholder Agreement requires ZWAOPPL to be treated as a subsidiary of the Company.
- 6 Figures for the earlier periods have been regrouped / recast wherever necessary.

For and on behalf of
Rallis India Limited

V Shankar
Managing Director & CEO

Mumbai, 23 January 2013