



RALLIS INDIA LIMITED

April 22, 2021

BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai – 400 001
Scrip Code: 500355

National Stock Exchange of India Limited
Exchange Plaza
Bandra-Kurla Complex Bandra (E)
Mumbai – 400 051
Symbol: RALLIS

Dear Sir,

Sub: Press Release - Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended March 31, 2021

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, enclosed herewith is a copy of the Press Release with regard to the Audited Standalone and Consolidated Financial Results of the Company for the quarter and financial year ended March 31, 2021.

A copy of the press release is also being uploaded on the Company's website: www.rallis.co.in.

You are requested to take the same on record.

Thanking you,

**Yours faithfully,
For Rallis India Limited**

**Yash Sheth
Company Secretary**

Encl.: as above



RALLIS INDIA LIMITED

Corporate Identity No. L36992MH1948PLC014083

Rallis/PR/01-2122/Corp
Q4FY2021 Press Release

Consolidated Revenues for FY21 at Rs. 2429 Crores, up 8% YoY

Consolidated PAT for FY21 at Rs. 229 Crores, up 24% YoY

Board recommends Dividend of Rs. 3.0 per share

Mumbai, 22 April 2021: Rallis India Limited, a TATA Enterprise and a leading player in the Indian crop protection industry announced its financial results for the quarter and year ended 31 March, 2021.

Announcing the results, Mr. Sanjiv Lal, Managing Director & CEO, Rallis India said, *“The favourable agricultural activities in the last quarter were supportive of our domestic crop care business which grew by 14% and seeds business by 7%. Exports were robust during the quarter. The ongoing harvest season is expected to support a continued growth in agricultural production aided by normal monsoon forecast. We will continue to keep a close watch on the second wave of COVID-19 to ensure we can sail through the hard times. While positioning ourselves to meet the market requirements, we are also consistently prioritising the safety and well-being of all our employees and other stakeholders”*

Consolidated Key Highlights – Q4

The Company recorded consolidated revenues of ₹471 Crs for the quarter ended 31 March, 2021, a growth of 36% over PY of ₹346 Crs. Profit before tax (before exceptional items) was at ₹10 Crs, as compared to PY loss of ₹ 14 Crs and the profit after tax (after exceptional items) was ₹ 8 Crs, as compared to PY of ₹ 1 Crs.

Consolidated Key Highlights – 12M

The Company recorded consolidated revenues of ₹2429 Crs for the quarter ended 31 March, 2021, a growth of 8% over PY of ₹2252 Crs. Profit before tax (before exceptional items) was at ₹294 Crs, with a growth of 30% over PY of ₹226 Crs and the profit after tax (after exceptional items) was ₹229 Crs, registering a growth of 24% over PY of ₹184 Crs.

Key Developments – Q4

- Continued priority on the safety and health of employees amidst the second wave of COVID-19
- Focus on shipping, logistics, procurement and supply of raw materials
- New product launch: 9(3) formulation product Eevee launched as an insecticide & fungicide combination for vegetables

Corporate Office 2nd Floor Sharda Terraces Plot No 65 Sector 11 CBD Belapur Navi Mumbai 400 614
Tel 91 22 6776 1700 Fax 91 22 6776 1634

Registered Office 23rd Floor Lodha Excelus New Cuffe Parade Off Eastern Freeway Wadala Mumbai 400 037
Tel 91 22 6665 2700 website www.rallis.co.in

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A TATA Enterprise



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Key Developments – 12M

- Focus remained on the safety and health of employees
- Successfully launched four new products in crop care, six in crop nutrition and four in seeds segments
- New Brand Architecture rollout underway: Total 26 Products launched
- With strong collections, maintained optimum cash flow throughout the year
- Accelerated digital initiatives from product trials to employee and farmer engagements

About Rallis India

Rallis India Ltd. is a subsidiary of Tata Chemicals and a part of over US\$ 110bn Tata Group. It is one of India's leading Agro Sciences Companies, with more than 160 years of experience of servicing Rural Markets and with the most comprehensive portfolio of products/solutions for Indian farmers. Rallis is known for its deep understanding of Indian Agriculture, sustained contact with farmers, quality agrochemicals, branding & marketing expertise along with its strong product portfolio. Rallis has marketing alliances with several multinational agrochemical companies. Rallis is also known for its manufacturing capabilities and ability to develop new processes and formulations, hence is considered as a preferred partner for contract manufacturing by leading global corporations.

For more information please contact:

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