



## RALLIS INDIA LIMITED

Rallis/PR/01/2526/Corp

### ***Rallis India Limited reports FY25 Revenue at ₹ 2663 Cr and PAT at ₹ 125 Cr Board recommends dividend of ₹ 2.50 per equity share***

**Mumbai, 23 Apr 2025:** Rallis India Limited (A TATA Enterprise) a leading player in the Indian agri inputs industry announced its financial results for the fourth quarter and 12 months ended 31 March 2025

#### **Key Highlights: Q4 and FY25**

**Announcing the results, Dr Gyanendra Shukla, Managing Director & CEO, Rallis India Limited, said,**

*The company has reported FY 25 revenue of ₹ 2663 Cr and PAT of ₹ 125 Cr. For Q4 FY 25, revenue is ₹ 430 Cr with positive volume growth in domestic business. Control over Working capital has enabled strong Cash flow from Operations. I am particularly pleased with the growth of 23% and 24% in Soil & Plant Health and Herbicides categories respectively. Our Innovation Turnover Index is in line with our long-term target of 14%. Seeds business had a turnaround with FY 25 PBT of ₹ 18 Cr primarily driven by North Cotton Hybrid "Diggaz" and cost optimization actions.*

*We will prioritize improving market share in the domestic business. In Exports and CSM Business, our focus is to expand product offerings and build strategic partnerships. We are strengthening our people's capabilities by simplifying organization structure and inducting fresh talent.*

*Our long-term focus continues to be to offer differentiated product offerings which address farmers' evolving needs. Continued investments in customer centricity, marketing, manufacturing, and digital capabilities will remain the key to delivering sustainable growth.*

#### **Key Developments: Q4 FY25**

- Digital led efforts for deepening customer relationships
- Launched "WhatsApp chatbot" to enhance farmer engagement. It operates 24/7, in 10 Indian languages and is accessible through existing Dr. Vishwas toll-free number (1800-258-2595)
- Launched "Laafa" (Glufosinate ammonium 13.5% SL), post emergent non-selective herbicide, recommended for the control of broad-spectrum weeds
- Commercialized new active ingredient "Metalaxyl-M" for both domestic and international markets
- Recognized as finalists for the prestigious "Aegis Graham Bell Award" in the Innovation in Agriculture category at the 15th annual awards
- Honored with the 'Excellence in BRSR (Business Responsibility and Sustainability Reporting) - Small Cap, Manufacturing Sector' award at the ICAI (Institute of Chartered Accountants of India) Sustainability Reporting Awards FY24

#### **About Rallis India:**

Rallis India Limited is a subsidiary of Tata Chemicals Limited and a part of over US\$ 165 billion Tata Group. It is one of India's leading agri science companies, with more than 77 years of experience in serving rural markets with the most comprehensive portfolio of products/solutions for Indian farmers. Rallis is known for its deep understanding of Indian agriculture, sustained contact with farmers, quality agrochemicals, branding and marketing expertise along with its strong product portfolio in seeds and crop care which is available through a vast distribution network of 7,000 dealers and over 1,00,000 retailers across India. Rallis has marketing alliances with several multinational agrochemical companies. Rallis is also known for its manufacturing capabilities and ability to develop new processes and formulations, hence is considered as a preferred partner for contract manufacturing by leading global corporations.



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For more information about other products in Rallis India's portfolio, please visit [www.rallis.com](http://www.rallis.com)

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