



**RALLIS INDIA LIMITED**  
Corporate Identity No. L36992MH1948PLC014083

**V Shankar**  
Managing Director & CEO

RALLIS INDIA LIMITED					
A TATA Enterprise					
Registered Office: 156/157, Nariman Bhawan, 15th Floor, 227 Nariman Point, Mumbai - 400 021.					
PART I					₹ lac
STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE, 2014					
	Particulars	3 months ended 30 June 2014	Preceding 3 months ended 31 March 2014	Corresponding 3 months ended 30 June 2013 in the previous year	Previous year ended 31 March 2014
	(Refer Notes Below)	Unaudited	Unaudited (Refer Note 5)	Unaudited	Audited
<b>1</b>	<b>Income from Operations</b>				
a)	Net sales/income from operations (Net of excise duty)	46,535	32,377	40,931	172,568
b)	Other operating income	319	769	263	2,088
	<b>Total income from operations (net)</b>	<b>46,854</b>	<b>33,146</b>	<b>41,194</b>	<b>174,656</b>
<b>2</b>	<b>Expenses</b>				
a)	Cost of materials consumed	28,575	17,520	22,024	87,412
b)	Purchase of stock-in-trade	5,731	1,073	4,334	17,087
c)	Changes in inventories of finished goods, work-in-progress and stock in trade	(11,127)	387	(5,187)	(3,656)
d)	Employee benefits expense	3,289	2,522	2,952	11,050
e)	Depreciation and amortisation expense	1,110	1,354	895	4,066
f)	Other expenses	14,499	7,470	12,344	36,635
	<b>Total Expenses</b>	<b>42,077</b>	<b>30,326</b>	<b>37,362</b>	<b>152,594</b>
<b>3</b>	<b>Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)</b>	<b>4,777</b>	<b>2,820</b>	<b>3,832</b>	<b>22,062</b>
<b>4</b>	<b>Other Income</b>	314	146	104	638
<b>5</b>	<b>Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4)</b>	<b>5,091</b>	<b>2,966</b>	<b>3,936</b>	<b>22,700</b>
<b>6</b>	<b>Finance costs</b>	246	221	338	1,260
<b>7</b>	<b>Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)</b>	<b>4,845</b>	<b>2,745</b>	<b>3,598</b>	<b>21,440</b>
<b>8</b>	<b>Exceptional Items</b>	-	-	-	-
<b>9</b>	<b>Profit / (Loss) from ordinary activities before tax (7- 8)</b>	<b>4,845</b>	<b>2,745</b>	<b>3,598</b>	<b>21,440</b>
<b>10</b>	<b>Tax expense</b>	604	936	266	6,173
<b>11</b>	<b>Net Profit / (Loss) for the period (9-10)</b>	<b>4,241</b>	<b>1,809</b>	<b>3,332</b>	<b>15,267</b>
<b>12</b>	<b>Minority Interest</b>	543	(121)	583	80
<b>13</b>	<b>Net Profit after taxes and minority interest (11-12)</b>	<b>3,698</b>	<b>1,930</b>	<b>2,749</b>	<b>15,187</b>
<b>14</b>	<b>Paid-up equity share capital (Face value ₹ 1 per share)</b>	<b>1,945</b>	<b>1,945</b>	<b>1,945</b>	<b>1,945</b>
<b>15</b>	<b>Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year</b>				69,855
<b>16</b>	<b>Earnings per Share (EPS) (of ₹ 1 each)(not annualised):</b>				
a)	Basic	1.90	0.99	1.41	7.81
b)	Diluted	1.90	0.99	1.41	7.81
	<b>See accompanying notes to the financial results</b>				



RALLIS

PART II

Select Information for the Quarter ended 30 June 2014

	Particulars	3 months ended 30 June 2014	Preceeding 3 months ended 31 March 2014	Corresponding 3 months ended 30 June 2013 in the previous year	Previous year ended 31 March 2014
<b>A</b>	<b>PARTICULARS OF SHAREHOLDING</b>				
1	Public Shareholding				
	- Number of Shares	97,052,280	97,052,280	97,052,280	97,052,280
	- Percentage of shareholding	49.91%	49.91%	49.91%	49.91%
2	Promoters and Promoter Group Shareholding				
a)	Pledged/Encumbered				
	- Number of shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA	NA
b)	Non-encumbered				
	- Number of shares	97,416,610	97,416,610	97,416,610	97,416,610
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	50.09%	50.09%	50.09%	50.09%

	Particulars	3 months ended 30 June 2014
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	-
	Received during the quarter	1
	Disposed of during the quarter	1
	Remaining unresolved at the end of the quarter	-

h.

h



RALLIS

**Notes :**

- 1 The above results were reviewed by the Audit Committee, and approved by the Board of Directors at its meeting held on 17 July 2014, and the statutory auditors of the Company have conducted a "Limited Review" of the the above financial results the quarter ended 30 June, 2014.
- 2 The business of the Company and its subsidiaries is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 3 The Company and its subsidiaries have one reportable business segment viz. "Agri-Inputs".
- 4 The Standalone results of the Company for the quarter ended 30 June 2014 are as follows:

(₹ in lac)

Particulars	3 months ended 30 June 2014	Preceeding 3 months ended 31 March 2014	Corresponding 3 months ended 30 June 2013 in the previous year	Previous year ended 31 March 2014
	Unaudited	Unaudited (Refer Note 5)	Unaudited	Audited
Turnover (net of Excise)	28,899	30,356	26,759	151,024
Profit Before Tax	1,912	3,545	865	20,904
Net Profit After Tax	1,308	2,514	599	14,636

- 5 The figures for 3 months ended 31 March 2014, are the balancing figures between audited figures in respect of the year ended 31 March 2014 and the unaudited published year to date figures upto nine months of that financial year.
- 6 Figures for the earlier periods have been regrouped / recast wherever necessary to conform the classification of the current period.
- 7 The standalone results of the Company are available for investors at [www.rallis.co.in](http://www.rallis.co.in), [www.nseindia.com](http://www.nseindia.com) and [www.bseindia.com](http://www.bseindia.com).

In terms of our report attached  
For DELOITTE HASKINS & SELLS LLP  
Chartered Accountants  
(Firm's Registration No. 117366W/W-100018)

Sanjiv V. Pilgaonkar  
Partner  
(Membership No. 39826)

For and on behalf of  
Rallis India Limited

V Shankar  
Managing Director & CEO

Mumbai, 17 July 2014