



RALLIS INDIA LIMITED

V Shankar
Managing Director & CEO

RALLIS INDIA LIMITED
A **TATA** Enterprise

Registered Office: 156/157, Nariman Bhawan, 15th Floor, 227 Nariman Point, Mumbai - 400 021.

PART I						₹ lacs
STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30 JUNE 2012						
Particulars	3 months ended	Preceding 3 months	Corresponding	Year		
	30 June 2012	ended	3 months ended	ended		
		31 March 2012	30 June 2011 in	31 March 2012		
			the previous			
			year			
(Refer Notes Below)	Unaudited	Audited	Unaudited	Audited		
1 Income from Operations						
a) Net sales/income from operations (Net of excise duty)	33,831	20,573	29,159		1,24,524	
b) Other operating income	698	1,027	545		2,963	
Total income from operations (net)	34,529	21,600	29,704		1,27,487	
2 Expenses						
a) Cost of materials consumed	21,827	10,634	16,246		67,124	
b) Purchase of stock-in-trade	4,096	661	4,281		8,732	
c) Changes in inventories of finished goods, work-in-progress and stock in trade	(6,979)	1,231	(3,887)		(1,577)	
d) Employee benefits expense	2,680	2,071	2,397		9,024	
e) Depreciation and amortisation expense	740	871	544		2,866	
f) Other expenses	8,757	5,766	6,357		22,921	
Total Expenses	31,121	21,234	25,938		1,09,090	
3 Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2)	3,408	366	3,766		18,397	
4a. Other Income	941	263	77		687	
4b. Exchange Gain / (Loss)	(500)	440	29		(967)	
5 Profit / (Loss) from ordinary activities before finance costs and exceptional items (3 + 4a + 4b)	3,849	1,069	3,872		18,117	
6 Finance costs	520	276	330		1,459	
7 Profit / (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6)	3,329	793	3,542		16,658	
8 Exceptional Items - Cessation cost	-	(705)	-		1,719	
9 Profit / (Loss) from ordinary activities before tax (7 - 8)	3,329	1,498	3,542		14,939	
10 Tax expense	620	572	777		4,870	
11 Net Profit / (Loss) from ordinary activities after tax (9-10)	2,709	926	2,765		10,069	
12 Minority Interest	292	(62)	453		151	
13 Net Profit after taxes and minority interest (11-12)	2,417	988	2,312		9,918	
14 Paid-up equity share capital (Face value ₹ 1 per share)	1,945	1,945	1,945		1,945	
15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year	-	-	-		53,357	
16 Earnings per Share (EPS) (of ₹ 1 each)(not annualised):						
a) Basic	1.24	0.51	1.19		5.10	
b) Diluted	1.24	0.51	1.19		5.10	



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PART II

Select Information for the Quarter ended 30 June 2012

	Particulars	3 months ended 30 June 2012	Preceding 3 months ended 31 March 2012	Corresponding 3 months ended 30 June 2011 in the previous year	Year ended 31 March 2012
A	PARTICULARS OF SHAREHOLDING				
1	Public Shareholding				
	- No. of Shares	9,70,52,280	9,51,61,651	9,59,53,600	9,51,61,651
	- Percentage of shareholding	49.91%	48.93%	49.34%	48.93%
2	Promoters and promoter group Shareholding				
a)	Pledged/Encumbered				
	- Number of shares	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the company)	NA	NA	NA	NA
b)	Non-encumbered				
	- Number of shares	9,74,16,610	9,93,07,239	9,85,15,290	9,93,07,239
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100%	100%	100%	100%
	- Percentage of shares (as a % of the total share capital of the company)	50.09%	51.07%	50.66%	51.07%

	Particulars	3 months ended 30 June 2012
B	INVESTOR COMPLAINTS	
	Pending at the beginning of the quarter	-
	Received during the quarter	-
	Disposed of during the quarter	-
	Remaining unresolved at the end of the quarter	-

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b



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Notes :

- 1 The business of the Company and its subsidiaries is seasonal in nature and the performance can be impacted by weather conditions and cropping pattern.
- 2 The Company and its subsidiaries have one reportable business segment viz. "Agri-Inputs".
- 3 The Standalone results of the Company for the quarter ended 30 June 2012 are as follows:

(₹ in lacs)

Particulars	3 months ended 30 June 2012	Preceding 3 months ended 31 March 2012	Corresponding 3 months ended 30 June 2011 in the previous year	Year ended 31 March 2012
	Unaudited	Audited	Unaudited	Audited
Turnover (net of Excise)	26,277	18,948	23,272	1,15,194
Profit Before Tax	2,164	1,754	2,434	15,009
Net Profit After Tax	1,544	1,182	1,657	10,139

- 4 The standalone results of the Company are available for investors at www.rallis.co.in, www.nseindia.com and www.bseindia.com.
- 5 The figures of the Preceding 3 months ended 31 March 2012 are the balancing figures between audited figures in respect of year ended 31 March 2012 and the unaudited published year to date figures upto the third quarter of the relevant financial year.
- 6 Figures for the earlier periods have been regrouped / recast wherever necessary.
- 7 The above results were reviewed by the Audit Committee and approved by the Board of Directors, and the statutory auditors of the Company have conducted a "Limited Review" of the above unaudited financial results.

For and on behalf of
Rallis India Limited

V Shankar
Managing Director & CEO

Mumbai, 23rd July, 2012